



PINCHEVSKY
An Alma Consulting Group Company

➤ March 8th, 2010

Alma Consulting Group maintains its growth and continues its international development

Alma Consulting Group announces a 7% growth of its turnover which reached €271m in 2009 in the contrasted environment of the consulting sector. The European leader in operational consultancy continues its international expansion with the creation of a subsidiary in Hungary.

Alma Consulting Group shows a turnover of **€271m for 2009, increasing by 7% compared with 2008**. "We keep growing in spite of the recession impacting the consulting sector. This year again, our results confirm the place of Alma Consulting Group amongst the major consulting firms in France. Our goal is to reach a turnover of €300m by the end of 2010", indicates Marc Eisenberg, founding Director of Alma Consulting Group.

In 2009, 250 people joined the company, which today accounts 1,600 members of staff (+6.7% compared with 2008). "In a sector that loses jobs (- 3%), we are maintaining our recruiting policy and we plan on hiring 250 new people in 2010", he added.

In 2009, during the recession, companies saved money through three main levers: first of all in optimising the operating costs, in obtaining public subsidies and in getting tax credits (in particular in innovation) as well as through cash flow optimisation. "Our 10,000 annual assignments, all entirely financed through the savings obtained, allowed our customers to save about €1bn for this one year", indicates Marc Eisenberg.

A continuous expansion in Europe

Alma Consulting Group continues its expansion in Europe with the opening of a **new subsidiary in Hungary, and is now present in 12 countries**.

"Hungary is booming both in the real estate sector and the innovation sector, in particular with the recent set up of the European Institute of Innovation and Technology in Budapest. There is a strong demand from our customers in Hungary for a local presence in order to be able to help them master their charges related to property and R&D taxes. This expansion answers our goal for an international development in order to reach 20% of our turnover by the end of 2011", explains Marc Eisenberg.

About Alma Consulting Group

European leader in operational consultancy, Alma Consulting Group (Turnover 2009: €271m and 1,600 members of staff as of 12/31/09) founded in 1986 by Marc Eisenberg, identifies and obtains costs savings for its customers, large and medium-size companies, without interfering with their organisational structure or compensation package. Alma Consulting Group's business model is based on a remuneration exclusively indexed to the savings obtained. Present in 12 countries including France, (Belgium, Canada, Czech Republic, Germany, Hungary, Israel, Italy, Poland, Portugal, Spain and the United Kingdom) Alma Consulting Group is particularly active in social charges and professional risks (reduction and optimisation of charges, absenteeism, prevention, etc.) tax and financial charges (fixed assets, environment, property, cash flow optimisation, debt repurchase and recovery), operating costs (telecom, utilities, car fleet costs, etc), innovation and research financing (R&D tax credit, European and national subsidies), social protection (pension and provident fund) and the actuary management of insurance companies. Alma Consulting Group has been approved by the OPQCM (Office Professionnel pour la Qualification des Conseils en Management – Professional Office for Management Consulting Qualification), its activities are ISO 9001, a new norm for all its activities since December 2003 and is a member of SYNCOST (Syndicat professionnel des sociétés de conseil opérationnel en optimisation des coûts – Professional organization for operational consulting firms in cost optimisation).